



BAC KAN PROVINCE
PEOPLE'S COMMITTEE



BAC KAN
POTENTIAL OPPORTUNITIES
COOPERATION
INVEST WITH DEVELOPMENT

I. GENERAL INFORMATION ABOUT BAC KAN PROVINCE

1. GEOGRAPHICAL LOCATION:

Bac Kan is a province in the Northern Midlands and Mountains, Vietnam.

- ◆ The North is about 200 km from Ta Lung border gate (Cao Bang province);
- ◆ The South is about 160 km from Hanoi. The distance from Cho Moi industrial zones and clusters to the Samsung factory in Pho Yen (Thai Nguyen province) is 68 km.
- ◆ The East is about 160 km from Tan Thanh border gate (Lang Son province).
- ◆ The West is about 125 km from Tuyen Quang city, Tuyen Quang province.
- ◆ Located on NR.3, NR.3B, NR.3C, NR.279.

In the future, Bac Kan will have a transit position between lowland provinces with the Vietnam-China border, which is an advantage when the Vietnam - China economic corridor develops comprehensively.

2. SOME SOCIO-ECONOMIC INFORMATION IN 2021



Area: 4.857 km²
Population: 316 thousand people
Administrative units: 08 administrative units (including city, 7 districts and 108 communes, wards and towns)



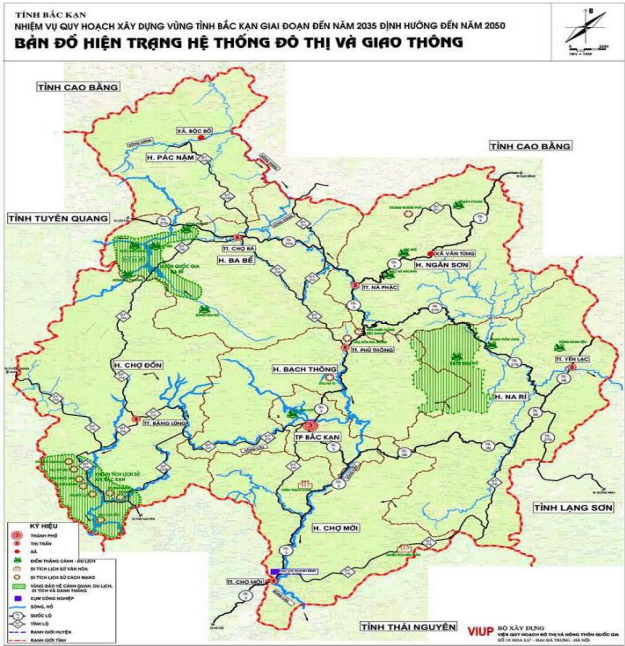
Size of GRDP at current prices: VND 13,531 billion
GRDP per capita: 41.8 million VND
Forest coverage rate (in 2021): 73.4% (Highest in the country)
Provincial Competitiveness Index (PCI) increased 11 places compared to 2020.
Provincial PAR index increased by 5 places compared to 2020



Economic growth rate: 3.73%. Of which:
Agriculture, forestry and fishery: 3,6%.
Industry and construction: 5,26%.
Service: 3,24 %

II. INFRASTRUCTURE AND CONNECTIONS

Bac Kan has a quite convenient road transport system for trade with provinces and cities in the Northern region. Currently, the transport infrastructure of the province has been invested and completed, specifically:



The highway connecting Hanoi - Thai Nguyen - Bac Kan - Cao Bang (Ta Lung border gate) is 300 km long: The section of Hanoi - Thai Nguyen - Cho Moi route was completed and put into use in 2017; The section of Cho Moi - Bac Kan city route will be completed before 2025; the section of Bac Kan -Cao Bang city route is mobilizing resources for investment; shortening the time from Bac Kan to Hanoi; Hai Phong port; Ta Lung border gate.



- ◆ NR.3B connects Bac Kan with Tuyen Quang province and Po Ma border gate (Lang Son);
- ◆ NR.3C connects Dinh Hoa ATK (Thai Nguyen) with Cho Don ATK and Ba Be Lake (Bac Kan);
- ◆ National road 279 connects Bac Kan with the northern border provinces.
- ◆ **Other routes:** Bac Kan City - Ba Be Lake - Na Hang route; Khang Ninh - Quang Khe route; Rehabilitation and upgrading of roads in the area around Ba Be Lake... is under construction. By 2025, the infrastructure system will be basically completed, especially the synchronously connected transport infrastructure, forming an inter-regional, inter-provincial connection network and to be an important investment and tourism sites of the province.

III. STRENGTHS OF TOURISM SERVICES:

1. SCENIC RELIC OF BA BE LAKE, BA BE DISTRICT, BAC KAN PROVINCE:

Ba Be Lake has an area of 500 hectares, located in Ba Be National Park, is one of the most beautiful and largest tectonic lakes in Vietnam and is in the top 20 largest natural freshwater lakes in the world, recognized as a special national scenic relic (in 2012).



Ba Be area also has an attractive, unspoiled natural landscape and unique geological structure, with diverse ecosystems such as Hua Ma cave, Tham Phay cave, Puong cave, along with lakeside stilt houses and the Homestay tourism model that preserve the long-standing traditional culture of the nation, with various types of tourism, festivals, intangible cultural heritage bearing the characteristics of ethnic minorities in the area (*Then singing, gourd lute (dan tinh) of Tay, Nung, Thai people which are intangible cultural heritages of humankind; Sli singing of the Nung, Bowl dancing of the Tay in Bac Kan and the ceremony of awarding the identity of the Dao Tien...*).



Currently, the Provincial People's Committee is focusing on completing the planning to preserve and promote the scenic value of Ba Be Lake, serving as a basis to invite investors to build a system of facilities, high-quality tourism services, complexes of commercial centers, shopping, entertainment - sports, restaurants, luxury hotels....



2. ATK CHO DON RELIC SITE:

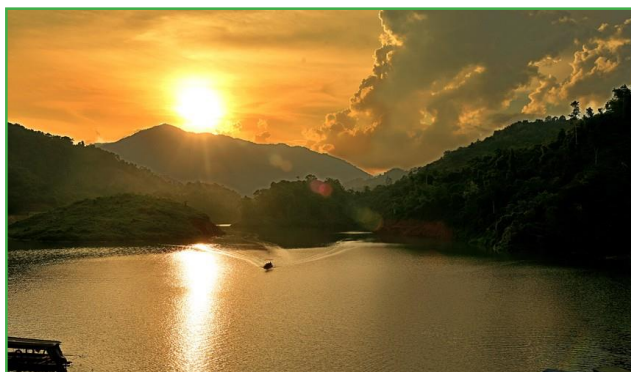
ATK Cho Don - A special national relic, the cradle of the Vietnamese revolution in the resistance war; the place where the Central Committee of the Party, the Government and Uncle Ho chose to be the revolutionary base is an attractive destination for tourists who want to learn about history and traditions.



Currently, the Provincial People's Committee is focusing on completing the planning on the preservation and restoration of national relics, especially ATK Cho Don, as a basis for conservation, promotion, exploitation, and organization of programs on tourism.



3. NAM CUT LAKE ECO-TOURISM AREA:



Located in the center of Bac Kan city with an area of about 70 hectares of water, there are many semi-submerged areas associated with streams and waterfalls..., suitable for investment model of resorts combined with experience tourism, ecotourism and entertainment services, sports and entertainment, high-class resort apartments (second home).

4. OTHER SCENIC SPOTS AND CULTURAL FESTIVALS:

- ◆ **Kim Hy Nature Reserve (Na Ri district, Bach Thong district):** There are many caves and underground streams, creating an interesting natural landscape area, not only serving the needs of research and conservation of species rare genes but also meet the needs of tourists to explore nature.

- ◆ **Ecological lake of Ban Chang, Ngan Son district (Duc Van commune, Ngan Son district):** The lake has an area of 150 hectares, on the lake there are a number of small islands, surrounded by low hills and mountains with thousands of beautiful purple myrtle flowers and green pine forest.
- ◆ **Historical sites:** Na Tu historical site, Phu Thong Fort relic, Deo Giang Victory relic (Bach Thong district); Coong Tat historical site (Ngan Son district)...



- ◆ **Caves and waterfalls:** Na Khoang Waterfall (Ngan Son district); Na Dang waterfall, Na Tien cave, Liem Thuy cave (Na Ri district); Silver



- ◆ **Festival cultures:** Then, sli, and luon tunes of the Tay - Nung people; flute dance of the Mong people; ceremony of the

Dao people, Ba Be spring festival, Xuan Duong love market (Na Ri district), upland fair; Tham temple, Thach Long pagoda (Cho Moi district); Mother Temple, Co Temple, Thac Gieng Temple (Bac Kan City)...



These are places to visit and experience for tourists when coming to Bac Kan

5. DEVELOPING THE RESORT REAL ESTATE MARKET, HIGH-CLASS RESORT APARTMENTS (SECOND HOME):

Bac Kan province is favored by nature in terms of climate, scenery and especially the largest forest coverage rate in the country, so it is very suitable for the development of the resort real estate market, high-class resort apartments (second home).



IV. POTENTIAL FOR AGRICULTURE AND FORESTRY

1. FORESTRY:

The area of land planned for forestry is 417,538.67 hectares (accounting for 86% of the total natural area); forestland area is 372,715 ha, natural forest area is 273,376 ha, and planted forest area is 99,339 ha, mainly the main crops are acacia, manglietia insignis, cinnamon, pine, star anise, bead tree, and some species other crops..., forest coverage rate reached 73.4%, timber

production reached 160,000 m³. This is the strength to attract investment to develop the forest economy and forest product processing industry.

2. AGRICULTURE:

Bac Kan is a province with strengths in agriculture with many typical rural agricultural products and typical products, with strengths of the province such as oranges and tangerines; edible canna; tea trees,



Many products have been granted geographical indications by the **National Office of Intellectual Property (Ministry of Science and Technology)** such as Bac Kan vermicelli, seedless persimmons, Bac Kan tangerines; granted the certificate of registration of the collective mark of Shan Tuyet Bang Phuc tea. The province has 155 OCOP products, of which 143 3-star products, 11 4-star products, and 1 5-star product have been recognized.



3. MEDICINAL PLANTS:

With the mountainous terrain, divided, there are many climate zones, which are suitable places to develop medicinal plants under the forest canopy such as camellia chrysantha, ginger, and turmeric, ... through which areas of concentrated medicinal plants can be formed to meet the needs of the market, ensuring traceability, promoting potentials and advantages to develop production and processing of medicinal herbs in the province.



At present, the province continues to invite investors to join the association to expand production, apply scientific and technical measures, invest in technological lines for deep processing of agricultural and forestry products, promotion of trade and agricultural logistics services to add value and create a separate brand for Bac Kan agricultural products.

V. INFRASTRUCTURE DEVELOPMENT OF INDUSTRIAL PARKS AND INDUSTRIAL CLUSTERS

1. THANH BINH INDUSTRIAL PARK (PHASE 1)

Thanh Thinh Commune, Cho Moi District, Bac Kan Province:
Area: 73.5 hectares. Operation since 2012.

- ◆ **Investment attraction results:** Currently, there are 12 production and business projects in the industrial park (with 02 FDI projects) with a total registered investment capital of 1,142 billion VND.
- ◆ **Types of production of projects in industrial zones include:** Wood production and processing; the processing of agricultural products and food; mineral processing and gas extraction and repair and maintenance of gas cylinders. Projects put into production and business have created jobs for more than 800 employees, including more than 700 local workers, and 11 foreign workers. The average income of employees is about 6 million VND/person/month.
- ◆ **Connection infrastructure:**
 - » **Transport:** located on Thai Nguyen - Cho Moi - Bac Kan expressway, about 60 km from Samsung Pho Yen factory (Thai Nguyen province); about 94 km from Noi Bai airport; about 212 km from Dinh Vu port (Hai Phong city); about 192 km from Ta Lung border gate (Cao Bang province).
 - » **Electricity:** There is a system of 110kV power stations and 35KV medium voltage sources.
 - » **Clean water:** Bac Kan Water Supply and Sewerage Joint Stock Company has invested in water lines to Thanh Binh Industrial Park.
 - » **Wastewater treatment:** there is a centralized wastewater treatment system.

2. QUANG CHU INDUSTRIAL CLUSTER, QUANG CHU COMMUNE, CHO MOI DISTRICT, BAC KAN PROVINCE

- ◆ **Establishment decision:** Decision No. 2486/QĐ-UBND dated December 31, 2020 of the People's Committee of Bac Kan province
- ◆ **Investor:** Bac Kan Onsen Fuji Joint Stock Company
- ◆ **Area:** 74.4 hectares.
- ◆ **Location:** Quang Chu commune, Cho Moi district, Bac Kan province.



◆ **Connection infrastructure:**

- » **Transport:** located on Thai Nguyen - Cho Moi - Bac Kan expressway, about 55 km from Samsung Pho Yen factory (Thai Nguyen province); about 94 km from Noi Bai airport; about 212 km from Dinh Vu port (Hai Phong city); about 192 km from Ta Lung border gate (Cao Bang province) .
- » **Electricity:** Having 110kV power station system and 35KV medium voltage supply source.
- » **Clean water:** Under construction planning.
- » **Waste water treatment:** Under construction planning.

◆ **Regarding the field of calling for secondary investors:**

Attracting industries of manufacturing, processing shoes, sandals and apparel for domestic and export; electronic device; processing agricultural and forestry products...

- ◆ **Current status:** The detailed construction planning has been approved at the scale of 1/500 and is in the process of making statistics and site clearance. It is expected to be put into operation in 2023.

3. HUYEN TUNG INDUSTRIAL CLUSTER, HUYEN TUNG WARD, BAC KAN CITY, BAC KAN PROVINCE

- ◆ **Establishment Decision:** Decision No. 707/QĐ-UBND dated April 20, 2020
- ◆ **Investor:** People’s Committee of Bac Kan city
- ◆ **Area:** 16 hectares.
- ◆ **Location:** Huyen Tung ward, Bac Kan city, Bac Kan province.
- ◆ **Connection infrastructure:**
 - » **Transport:** Located close to Huyen Tung - My Thanh

(University 52) and Song Cau; 1.0 km from National Highway 3 and Bac Kan city center; about 100 km from Samsung Pho Yen factory (Thai Nguyen province); about 146 km from Noi Bai airport; about 255 km from Dinh Vu port (Hai Phong city); 176 km from Ta Lung border gate (Cao Bang province).

- » **Electricity:** There is a system of 110kV power stations, 0.4kV lines of the city pass through.
- » **Clean water:** Supply from the city water supply plant to the fence of the industrial cluster.
- » **Wastewater treatment:** the city's centralized wastewater treatment system.

❖ **Regarding the field of calling for secondary investors:** Attracting industries of manufacturing, processing shoes, sandals and apparel for domestic and export; electronic device; processing agricultural and forestry products...

❖ **Status:** Leveling the ground and ancillary items. It is expected to be put into operation in the fourth quarter of 2022.

4. OTHER INDUSTRIAL CLUSTER:

4.1. Thanh Binh Industrial Park (Phase 2), Thanh Thinh commune, Cho Moi district, Bac Kan province

- ❖ **Area:** 80,3 ha.
- ❖ **Location:** Thanh Thinh commune, Cho Moi district, Bac Kan province
- ❖ **Project Owner:** Onsen Fuji Joint Stock Company is proposing to be the Project Owner of Industrial Park infrastructure



- ◆ **Connection infrastructure:**
 - » **Transportation:** located on Thai Nguyen - Cho Moi - Bac Kan highway, about 60 km from Sumsung Pho Yen factory (Thai Nguyen province); about 94 km from Noi Bai airport; about 212 km from Dinh Vu port (Hai Phong city); about 192 km from Ta Lung border gate (Cao Bang province).
 - » **Electricity:** Having 110kV power station system and 35KV medium voltage source.
 - » **Clean water:** Bac Kan Water Supply and Sewerage Joint Stock Company provides.
 - » **Wastewater treatment:** Not yet invested in construction.
- ◆ **Investment attraction fields:** Mineral processing industry, metal production; processing agricultural, forest products, beverages, foodstuffs, pharmaceuticals, manufacturing and assembling electronic and mechanical components, recycling...

4.2. Industrial clusters have been approved for investment policies:

4.2.1. Industrial clusters are invested by the Center for Industry Promotion and Trade Promotion under the Department of Industry and Trade:

- ◆ **Name of Industrial Cluster:**
 - » Chu Huong Industrial Cluster (18 ha), Chu Huong commune, Ba Be district, Bac Kan province.
 - » Nam Bang Lung Industrial Cluster (area of 20 ha), Bang Lung town, Cho Don district, Bac Kan province.
 - » Vang Muoi Industrial Cluster (area of 15 ha), Tran Phu commune, Na Ri district, Bac Kan province.
- ◆ **Investment capital sources:** State budget and other lawful capital sources.
- ◆ **Status:** Preparing detailed construction planning at scale of 1/500 and expected to be completed in the period of 2022-2025.
- ◆ **Connecting infrastructure:** Industrial clusters are located at convenient locations, conveniently connected to existing technical infrastructure and near raw material areas.
- ◆ **Areas of investment attraction:** Processing agricultural and forestry products, beverages, food, pharmaceuticals, textiles, footwear, manufacturing and assembling electronic components, mechanical engineering, recycling processing

4.2.2. Cụm Công nghiệp Cẩm Giàng

- ◆ **Establishment Decision:** Decision No. 1868/QĐ-UBND dated October 16, 2020
- ◆ **Project Owner:** Vietnam Petroleum Asphalt Joint Stock Company.
- ◆ **Areas calling for investment:** Attracting businesses into biomass power production (Biomass Power); production of microbial fertilizers; metal manufacturing industry, processing agricultural and forestry products, beverages, foodstuffs, pharmaceuticals, textiles, footwear, manufacturing and assembling electronic components, mechanical engineering, recycling...
- ◆ **Current status of technical infrastructure:**
 - » **Traffic:** located next to National Road 3, about 153 km from Noi Bai airport; about 263 km from Dinh Vu port (Hai Phong city), about 169 km from Ta Lung border gate (Cao Bang province).
 - » **Electricity:** Having 110kV power station system and 35KV medium voltage source.
 - » **Clean water:** Under construction planning.
 - » **Waste water treatment:** Under construction planning.
- ◆ **Status:** Approved detailed construction planning of 1/500 scale and expected to be completed in the period of 2022-2025

4.3. Industrial cluster are being planned to call for investment in technical infrastructure (with attached list)

VI. INVESTMENT INCENTIVES

Bac Kan has 8/8 district and city-level units on the list of extremely difficult areas, so they are eligible for investment incentives according to the Government's regulations on land rent exemption and reduction, corporate income tax, and import tax.

1. Incentives for corporate income tax

- ◆ **Apply 10% tax rate in time of 15 years:**
 - » Tax rate and period:
 - »
 - »

Tax rate (%)	Period (year)	Exemption term (year)	Reduction term (year)
10	15	4	9

Beneficiaries (according to the Consolidated Document No. 14/VBHN-VPQH dated July 15, 2020 of VPQH):

- ◆ Income of enterprises from implementing new investment projects in areas with extremely difficult socio-economic conditions, economic cluster, high-tech cluster.
- ◆ Incomes of hi-tech enterprises and hi-tech agricultural enterprises according to the provisions of the Law on High Technology.
- ◆ **Apply 10% tax rate:**
 - › Tax rate and period:

Tax rate (%)	Period (year)	Exemption term (year)	Reduction term (year)
10	Full-time	4 (For item a)	9 (For item a)

Beneficiaries (according to the Consolidated Document No. 14/VBHN-VPQH dated July 15, 2020 of VPQH):

- a) Income of enterprises from performing socialization activities in the fields of education - training, vocational training, healthcare, culture, sports and environment.
- b) Incomes of enterprises from implementing investment projects - social housing business for sale, lease, lease-purchase for the subjects specified in Article 53 of the Law on Housing.
- c) Incomes of press agencies from printing press activities, including advertisements on printed newspapers according to the provisions of the Press Law; income of publishing agencies from publishing activities in accordance with the Law on Publishing.

d) Income of enterprises from: planting, tending and protecting forests; farming and processing agricultural and aquatic products in areas with difficult socio-economic conditions; to cultivate forest products in areas with difficult socio-economic conditions; production, multiplication and crossbreeding of plant and animal varieties; production, extraction and refining of salt, except for the production of salt specified in Clause 1,

e) Incomes of cooperatives operating in the fields of agriculture, forestry, fishery and salt production that are not located in areas with difficult socio-economic conditions or areas with extremely difficult socio-economic hardship, except for the income of the cooperative specified in Clause 1, Article 4 of this Law.

◆ **Apply 15% tax rate:**

» Tax rate and period:

Tax rate (%)	Period (year)	Exemption term (year)	Reduction term (year)
15	Full-time		

Beneficiaries (according to the Consolidated Document No. 14/VBHN-VPQH dated July 15, 2020 of the Office of Congress): Farming, breeding and processing enterprises in the fields of agriculture and fishery that are not located in areas with difficult socio-economic conditions or areas with extremely difficult socio-economic conditions.

2. Incentives on land rent and water surface rent exemption (Exemption and reduction of land rent and water surface rent according to the provisions of Articles 19 and 20 of Decree No. 46/2014/ND-CP dated June 15, 2014 can only be directly applied to the entity that is leased land by the State and calculated on the payable land rent or water surface rent, except for the case specified at Point b, Clause 1, Article 19 of this Decree)

2.1. Exemption of land rent and water surface rent for the entire lease term in the following cases:

- ◆ Investment projects in the fields of investment incentives invested in extremely difficult socio-economic areas.
- ◆ Agricultural cooperatives use the land as ground for the construction of the cooperative's headquarters, drying yard,

and warehouse; to build service establishments directly serving agricultural production, forestry, aquaculture, and salt making..

2.2. Reduction of land rent and water surface rent:

- ◆ Cooperatives that rent land to use as production and business premises are entitled to a 50% reduction in land rent.
- ◆ The reduction of land rent for investment projects in agriculture and rural areas shall comply with the Government's regulations on investment incentives in agriculture and rural areas.

2.3. For Industrial clusters (according to Decree No. 68/2017/NĐ-CP dated 25/5/2017)

Exemption, reduction of land rent	Investment in technical infrastructure of an industrial cluster	Invest in production and business in industrial cluster
	11 years	7 years

3. Import Tax Incentives: Detailed regulations in the Law on Import Tax and Export Tax No. 107/2013/QH13; Decree No. 134/2016/ND-CP dated June 1, 2016; Decree No. 18/2021/ND-CP dated March 11, 2021 and other relevant documents.

Investment support policies of Bac Kan province:

- ◆ *For the fields of agriculture, forestry and pharmaceuticals:* comply with Resolution No. 01/2022/NQ-HDND dated April 27, 2022 of the People's Council of Bac Kan province on regulations on a number of policies of supporting development of agricultural commodities production; capacity building for the collective economic sector in Bac Kan province.
- ◆ *For the fields of infrastructure investment and production and business in industrial clusters:* Resolution 08/2018/NQ-HDND dated July 17, 2018 and Resolution 09/2018/NQ-HDND dated July 17, 2018 of the People's Council of Bac Kan province

VII. FAVORABLE ENVIRONMENT FOR BUSINESS INVESTMENT

Bac Kan province invites and will provide the highest support for investors to implement successful investment and business projects. Accelerating the construction of e-government, digital transformation, reforming administrative procedures, to improve service quality, efficiency, publicity, transparency, and cost savings for people and businesses. Determined to build a open investment and business environment, creating all favorable conditions, bringing satisfaction to domestic and foreign businesses and investors when they come to learn, research and deploy business investment in the area. Maintaining security, order and social safety to ensure safety for investment and business activities.

VIII. CONTACT INFORMATION

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With commitments, synchronous and effective solutions, along with the efforts and determination of Party committees and authorities at all levels, the companionship with investors and business community, Bac Kan will have an important breakthrough in socio-economic development and will be an attractive destination, a reliable address for domestic and foreign investors and businesses.



BAC KAN

*Potential opportunities for investment
cooperation and development*

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